

Peter Bowen

Objective

To secure a position in product management in either a startup or growth focused division of a larger company. The ideal position allows for strong personal growth and continued exploration of new technologies. The ideal company is customer focused, has a strong affinity for excellent user experience, and is not afraid of exploring new markets and products.

Experience

SUSE

Ottawa, ON

April 2011 - current

In April, 2011, The Attachmate Group split SUSE from Novell.

Architect, Cloud and Appliance Program

- Drove technical partnership with Amazon Web Services
- Led engineering strategy for VMware partnership discussions, resulting in key partnership and new sales channel
- Designed and implemented system for providing security patches and software upgrades for SUSE Linux Enterprise Server running on Amazon EC2
- Formulated product line strategy and roadmaps in concert with product management
- Supported ISV sales team with customer presentations and needs analysis via onsite visits and web conferencing

Novell

Aug 2003 - April 2011

Novell was acquired by The Attachmate Group in April, 2011.

Ottawa, ON
Cambridge, MA
Waltham, MA

Architect & Principal Engineer, SUSE Cloud & Appliance Program

See Architect, Cloud and Appliance Program at SUSE above

Engineering Manager, SUSE Incubation Team

- Organized engineering team spread across three continents and six countries
- Created strategy for Linux appliance program
- Launched SUSE Studio, a Linux appliance and virtual machine creation tool built using Ruby on Rails
- Coordinated with marketing to create an award winning PR campaign
- Triaged escalations from customer support and network operations helpdesk
- Ensured products met quality assurance targets
- Oversaw team budget of more than \$2.5M per year
- Recruited new team members and sourced independent contractors

Partner Product Manager, Global Strategic Partners

- Developed strategic technical relationship with Dell
- Initiated go-to-market activities for SUSE Linux Enterprise Server and Desktop
- Managed project with Novell China and Dell China to preload desktops with Linux for the Chinese market
- Provided technical assistance to Intel and Tier 2 OEM partner managers

Senior Sales Engineer, Linux Impact Team

- Demonstrated Linux products to customers
- Created and delivered training for internal teams
- Managed projects to integrate systems and processes from acquired companies
- Participated in product strategy and planning
- Supported over 75 field sales engineers
- Designed and wrote presentation and other collateral for field sales
- Presented roadmaps and products at executive briefings
- Worked with key partners to develop joint strategy and stronger relationships
- Consistently exceeded assigned quotas

Contact Info

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Work Authorization

- United States
- Canada

Links

- [Twitter: @pzb](#)
- [LinkedIn profile](#)
- [GitHub profile](#)

Patents Pending

- System and method for supporting a virtual appliance
- System and method for implementing a proxy authentication server to provide authentication for resources not located behind the proxy authentication server
- System and method for upgrading kernels in cloud computing environments

Speaking Engagements

- LinuxWorld Expo
- GroupWise/NetWare Advisor Summit
- VMware VMworld
- CMP XChange Tech Connect
- Novell Brainshare
- User groups: New York City (NYLUG), Long Island (LILUG), San Francisco (BayLISA), Ottawa (OCLUG), Raleigh (LUG@NCSU)

Ximian

Boston, MA

Jan 2002 - Aug 2003

Ximian was acquired by Novell in August, 2003

Senior Software Engineer

- Architected system and software management product for Linux
- Designed high availability system using PHP, Postgresql, Apache HTTPD, and Squid
- Gathered customer requirements for future product releases
- Supported proof of concept deployment of products
- Collaborated with other companies to develop Linux packaging standards
- Optimized existing systems for better performance on existing hardware
- Presented products to prospective customers

Scyld

Annapolis, MD

Jan 2001 - Jan 2002

Scyld was acquired by Penguin Computing in June, 2003

Support & Release Engineer

- Built specialized Linux distribution for high performance computing
- Developed web based cluster administration software
- Wrote software for automated RPM management using XML-RPC
- Developed software build and packaging tools
- Designed and implemented corporate website
- Managed CVS, mail, ftp and web servers
- Supported client installations via phone, email, and on-site consultation

Lightningcast

Alexandria, VA

Mar 2000 - Nov 2000

Lightningcast was acquired by the Advertising.com division of AOL in May, 2006

Software Engineer

- Designed and implemented prototype system for insertion of targeted ads into streaming media
- Created specifications for internal and external interfaces between components
- Wrote web applications to allow user access to Oracle 8i and MySQL databases using PHP
- Used RPC for communications between components written in PHP and Java
- Created software for internal quality assurance testing
- Implemented internal systems for software configuration management using CVS, Bugzilla, and Bonsai

U.S. House of Representatives

Washington, DC

Dec 1999 - Mar 2000

System Administrator and Legislative Aide

- Created cost and budget analyses for office equipment
- Customized COTS software for staff
- Provided computer training and assistance to staff
- Processed constituent requests, including tours, flags, and Presidential greetings

Aristotle

Washington, DC

Mar 1999 - Dec 1999

Senior Web Developer

- Designed and implemented online voter file management system
- Utilized PHP, ASP, DHTML, and JavaScript to create dynamic websites
- Designed banner ad reporting software
- Created e-commerce application for sale for voter file information

System Engineer and Technical Support Representative

- Supported major customers, including presidential candidates, Members of Congress, and the California State Legislature
- Assisted customers with FEC disclosure reporting

- Installed and maintained Microsoft SQL servers used for data warehousing

U.S. Senate Campaign

Raleigh, NC

Jan 1998 - Dec 1998

IS Director

- Managed all computer and phone systems for U.S. Senate campaign
- Designed and implemented system for analysis of campaign contributions to opponent
- Prepared walk lists, phone lists, and other voter file products
- Created and maintained campaign website
- Designed mailers, hand bills, and other printed material for campaign